PO Box 246 • Old Saybrook, CT 06475 Tel: (860) 388-9112 • Fax: (860) 388-9377 www.ssmarinect.com

January 2018

Dear Customers:

New Year greetings from S&S Marine! Temperatures have been frigid recently, which means that the river is full of ice. Our docks are quiet, but there is activity in the yard as we busily plan for the season ahead.

Our expanded Yamaha service and warranty work continues year round. Our tech, Anthony, recently attended Yamaha University in Georgia. If you are storing with S&S, remember that winter is a good time to keep up with preventative and general maintenance. S&S Marine is a certified yacht paint application center for provided and workers. We are fully insured with commercial marine operators' legal liability and workers' compensation/employers' liability insurance. Please contact us with your needs.

We have also been busy with our brokerage and our Century boat line sales. S&S represents Century in the Northeast, a boat company established in 1928 that is recognized for its craftsmanship and value. We also represent the **OXEAN**<sup>TM</sup> dinghy line, manufactured by AB Inflatables and continue to offer Venture Trailers. S&S is well networked and advertises in Yacht World; we welcome the opportunity to assist you with sales or purchases.

The Hartford Boat Show is right around the corner...mark your calendar for February 8th -11th and look for us to guide you with boat sales, boat maintenance, storage, valet service and summer slips. You can always stop by our S&S storefront/shop and administrative office at 128 Essex Road and visit our marina at 18 Riverside Avenue in Old Saybrook. Connect to <a href="https://www.ssmarineet.com">www.ssmarineet.com</a> and follow us on Instagram. Our facilities are open Monday through Friday, 8 AM – 5 PM and Saturday mornings, 9 AM to noon. You will always find competitively priced marine parts and products and great deals on bottom paint and spring commissioning products. Please give us the opportunity to quote a price for you.

Enclosed is the 2018 Spring Commissioning Checklist, which offers a 15% discount for services paid in full by February 15<sup>th</sup> 2018 -OR- a 10% discount for services paid in full by March 15<sup>st</sup>, 2018. Also, enclosed is the 2018 Riverside Slip & Valet Summer Contract. Boat valet is \$75 per foot for a limited time only: pre-paid by February 28<sup>th</sup>.

Thank you for your business.

Sincerely.

Scott S. Sundholm Founder/President S & S Marine, LLC

Enclosures: 2018 Spring Commissioning Checklist

# S&S MARINE

4 ways to serve you...



Your exclusive dealer for Century Boats in CT, RI & MA (including all of Cape Cod)

WITH A CENTURY YOU TRULY CAN DEMAND IT ALL:
FISHABILITY • LUXURY • RELIABILITY • VERSATILITY
Center Console / Walkaround / Express & Resorter Models From 22' - 32'

### OXEANBY / PSINFLATABLES

WITH S&S, YOU GET THE BEST:

- In Business 20+ Years Factory Authorized Exclusive Dealer For CT, RI & MA
  - · No Haggle Competitive Pricing Lowest Price All The Time, Every Time
  - 2 Locations Including A Full Service Marina w/ Slips & Valet Service
  - S&S Is A Value Added Dealer (Sales, Service, Training & Support)
  - Yamaha & Century Service Center Stocking Dealer More...



## AUTHORIZED SERVICE CENTER AND STOCKING PARTS DEALER

The next time you need Yamaha service, routine maintenance or OEM parts, call S&S...

- · We have the specialized tools & know-how in-house
  - S&S stocks most common parts
  - · We are factory trained and authorized
- Full service marina in Old Saybrook or dockside in CT, RI & MA

Call Scott at (860) 388-9112 for further information.

## Pre-Owned

In addition to new boats, we are brokers for pre-owned boats.

- We strive to represent a large selection of quality pre-owned inventory
- Experienced in-house broker Mindy Kahl (formerly with Birbarie Marine)

Current Listings...

1997 43' Silverton 372 Motor Yacht \$74,900 2007 36' Crownline 340 CR \$109,900 1988 31' Sea Ray300 Sundancer \$24,999 2005 28' Sea Ray 260 Sundancer \$45,900 2017 26' Century 2600 Center Console \$99,900 (New) 2010 26' Chaparral 256SSX \$46,900 2005 24' Chaparral Signature \$17,900 2011 23'6" Sailfish 2360 CC \$49,900 1994 19' Grady-White 19 Tournament \$9,900 2008 15' Nautica 15WB \$12,900

Visit www.yachtworld.com/ssmarine or call Mindy at (203) 214-1324

Looking to sell your boat? S&S is always looking for listings, give us a call!

18 Riverside Ave. Old Saybrook CT

www.**ssmarinect**.com 860-388-9880

## **Full Service Marina**

In addition to slips, boat valet, an indoor repair facility and indoor/outdoor storage, S&S is a full service facility providing the following:

• Professional Detailing (Inside and Out)

- Gel Coat & Paint Work A/C & Heat• Brightwork Boat Restoration
  - Winterizing Shrink Wrapping Sanitation Boat Hauling
- Professional Detailing Brokerage Captain Service Bottom Work
  - Marine Parts And Supplies Yacht Management Electronics
  - Solar Generators Slips Boat Valet Service Winter Storage
    - Venture Trailers Century Boats Mechanical Services



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## Riverside Slips & Valet - 2018 SUMMER CONTRACT -

| Summer Slip Season<br>May 1 – October 31  |   |  |   |  | Summer Valet Season<br>May 15 – October 15 |
|---|---|--|---|--|--|
| Owner's Name:   |   | Street:  |   |  |  |
| City:   |   |  |   |  |  |
| Home #:   |   |  |   |  |  |
| Insurance Provider/Expiration Date:   |   |  |   |  |  |
| Boat Name:  |   | *  |   | Year   |  |
| Make:   | LOA: (Length overa  | all) includes pulpits & swin   | n platforms:  | Beam:  | Height:                                    |
| Reg. / Doc. #:  | Pad Lock Combir   | nation / Key Location:   |   |  | (Must have access)                         |
| Trailer Make:   |   | License Plate #:   |   |  |  |
| Anticipated Launch Date: A certificate of boat insurance mu Please check one:   | st also accompany thi   | is contract in order for   | this contract to  | be accepted                                      | (please attach copy).                      |
| Trailer Storage   |   |  |   |  | \$ 350.00                                  |
| 20' Slip (boats to 23')   |   |  |   |  |  |
| 26' Slip (boats to 30')   |   |  |   |  |  |
| 32' Slip (boats to 36')   |   |  |   |  |  |
| 40' Slip (boats to 44')   |   |  |   |  |  |
| Outside Valet Storage   |   | Boat Length  | x \$85.0  | 00 \$  |  |
| Inside Valet Storage  |   | Boat Length  | x \$95.0  | 00 \$  |  |
| NOTE: Reservation is considered c<br>refundable deposit totaling \$ 500.<br>2018. All work will be halted until t<br>There will be no refunds on depos<br>*** For 5% Discount - Cash or C | 00, which is due no late the account is current. A sits. All deposits will beck Only - Paid in fu | er than <b>October 15<sup>th</sup> 20</b> 1<br>A 1.75% environmental of<br>e applied to open balar | 17. The remaining charge will be ad acces first.  - Account Mus | g balance mus<br>ded to all stor<br>t Be Current | age and service billing.                   |
| Fee: \$   | 5%Discount: \$  | 1.   | 75% Environmen  | ntal Charge: \$                                  |  |
| 6.35% CT Sales Tax: \$<br>Check #:  | Total: \$   | Depo   | sit: \$   | Balan  | nce: \$                                    |
| Or Credit Card: Visa / Master Card  | <br>1 #:  | Exp  | . Date:   |  |  |
| Billing Zip Code: Three   |   | (located or  | back of credit c  | ard)   |  |
| AUTHORIZATION SIGNATURE:  |   | a c.w.:  | Date:   |  |  |
| We Ask That You Read The GENE Fully Before Signing. Please Contact SIGNED:  | RAL YARD RULES &  |  |   |  | hat You Understand Then                    |
| I Have Read And Hereby Agree To<br>Performed. I Understand That Servi   |   |  | nd Request That   | The Work Inc                                     | dicated Above Be                           |

TERMS: Deposits will be applied to any open balances first. Any balance owed is due when bill is rendered. A 1.5% finance charge will be added to all accounts 30 days past due (18% per year) plus attorney's fees.

RETURN POLICY: Items may be returned within 30 days of purchase. Merchandise must be unused and in its original packaging. A 15% restocking fee will be charged for all electronics orders. Special and custom orders are nonrefundable.

DISCLAIMER: Some services may need to be subcontracted through the marina where the boat is located, depending upon terms and conditions of your contract. These conditions may void discounts provided by S & S Marine, LLC. All rights are reserved to make changes at any time, without notice, to prices, specifications, and offerings. This offer may not be combined with other promotions.



## **3 Great Reasons To Tend To Your Boat Needs Now**

## Boat Valet \$75 per ft

### We're Keeping The Price LOW!

- Pricing only valid if reserved this winter.
  Call TODAY!
- Great service at a great price!
- · Cost effective slip alternative
  - Power & water at launch
    - · Rinse at haul
    - · Remove barnacles
    - Safe storm shelter

**Reason #1** 

# **VENTURE Bunk Trailers**

### **Guaranteed BEST Price!**

- We'll meet or beat any authorized dealer's price on Venture Trailers.
- We want your trailer business call us last to give us an opportunity to beat your best deal.

Limited time offer this month
Insane BONUS: FREE Spare tire
& rim w/ orders over 3k

**Reason #2** 

## 50% Off Bottom Jobs

### Reg. \$200 per ft NOW \$100 Per ft

- Includes blasting, filling and fairing, barrier coat and ablative paint coat.
  - Factory trained Awlgrip and Interlux Dealer • PropSpeed Protector Dealer as well.
- Heated facility to get it done this winter. Be ready to launch early spring!

**Reason #3** 

## SES MARINE:

128 Essex Road Old Saybrook CT 06475 860-388-9112 • 18 Riverside Ave. Old Saybrook CT 06475 • www.ssmarinect.com

128 Essex Road Old Saybrook CT 06475 • 18 Riverside Avenue Old Saybrook CT 06475



### **2018 Spring Service Checklist**



www.ssmarinect.com • 860-388-9112 • info@ssmarinect.com

Take 15% off services paid in full by February 15<sup>th</sup>!!!

-or-

### Take 10% off services paid in full by March 15<sup>th</sup>!!!

- 1. Please select the services you are interested in.
- 2. Call, fax, or e-mail us with your selections so we can prepare a personalized quote for you with specific pricing for your vessel.
- Then complete the form with the pricing provided from us. Please mail or fax completed form to us with appropriate payment.

  Please Note: Materials will be billed separately once the job is completed (early payment discounts are not available for materials).

| WORK REQUESTED:   |  |
|---|--|
| MECHANICAL Commissioning of Main Engine(s) 1 or 2   | Ves No                                     |
| □ O/B, I/O or I/B □ Gas or Diesel □ FWC or RAW  | \$190.00 per engine<br>Price:\$            |
| Outdrive(s) 1 or 2 (Check & Repair as Needed)   | \$115.00 per hr.                           |
| Change Outboard Gear Lube   | \$115.00 per hr.                           |
| Price to Be Billed Upon Comp  | pletion: \$                                |
| Commission Generator  | Yes No<br>\$95.00 per gen.<br>Price:\$     |
| Oil & Filter Change  □ Engine(s) 1 or 2  □ Generator  Price to Be Billed Upon Com             | \$115.00 per hr.                           |
| Transmission Fluid & Filter Change Engine(s) 1 or 2.  □ Specify:  Price to Be Billed Upon Com | Yes No<br>\$115.00 per hr.<br>ppletion: \$ |
| Fuel Filter Change  □ Engine(s) 1 or 2 □ Generator  Price to Be Billed Upon Com               | \$115.00 per hr.                           |
| Spark Plugs /Wires – Inspect/Replace  Specify:  Price to Be Billed Upon Com                   | Yes No                                     |
| Belts & Pulleys – Inspect/Replace   | Yes No                                     |

Price to Be Billed Upon Completion: \$

| Flush and Fill Cooling System  |  |
|--|--|
| $\Box$ Engine(s) 1 or 2 $\Box$ Generator   |  |
| Price to Be Billed Upon Con  | npletion:\$  |
| Clause W. to Done Locally  | Man Ma   |
| Change Water Pump Impeller □ Engine(s) 1 or 2 □ Generator  |  |
| Price to Be Billed Upon Con  |  |
| Thee to be blied opon con  | ipiction.s   |
| Replace Engine Zincs   | Yes No   |
| ☐ Engine(s) 1 or 2 ☐ Generator   |  |
| Price to Be Billed Upon Comp   |  |
|  |  |
| Steering System – Inspect/Purge Air  | Yes No   |
| Specify:Price to Be Billed Upon Comp   | \$115.00 per hr.   |
| Price to Be Billed Upon Comp   | letion: \$   |
| Batteries - Install/Reconnect (Load Test, Filled w/ Water, Clean Terminals)  | Vac No   |
| Specify:   | \$115.00 per br  |
| ☐ Specify:Price to Be Billed Upon Comp   | letion: \$   |
| Thee to be blied open comp   | etion. \$  |
| Commission Water Systems (Check/Change Filtration If Necessary)  | Yes No   |
| Fresh Water   Raw Water  | \$115.00 per hr.   |
| Price to Be Billed Upon Comp   |  |
|  |  |
| Commission Sanitation System(s) 1 or 2 (Check/Change Filtration If Necessary)  | Yes No   |
| □ Specify:   | \$125.00 per hr.   |
| ☐ Specify: Price to Be Billed Upon Comp  | letion: \$   |
|  |  |
| Commission Air Conditioning System(s) 1 or 2 (Check/Change Filtration If Necessary)  |  |
| □ Specify:   | \$125.00 per hr.   |
| Price to Be Billed Upon Comp   | letion: \$   |
| Fire Extinguisher/Halon System – Test/Certification.   | Vac No   |
|  |  |
| ☐ Specify:Price to Be Billed Upon Comp   | letion: \$   |
| Thee to be blied open comp   | ιστοπ. ψ   |
| Life Raft – Service/Re-Install.  | Yes No   |
| □ Specify:   | \$115.00 per hr.   |
| ☐ Specify:Price to Be Billed Upon Comp   | letion: \$   |
|  |  |
| River Run/Sea-Trial Vessel   | Yes No   |
| Specify:Price to Be Billed Upon Comp   | \$115.00 per hr.   |
| Price to Be Billed Upon Comp   | letion: \$   |
| DOTTOM   |  |
| BOTTOM  New Fooners Ontion Touchum Pottom Point  | Vac Na   |
| New Economy Option Touchup Bottom Paint  | Yes No \$12.00 per ft.   |
| □ Trep/T aint Bare Spots, Taint Trow & waterinie   | Price:\$   |
|  | 11100.5  |
| Bottom Painting.   | Yes No   |
| □ 1 Coat   | \$16.00 per ft.  |
| □ 2 Coats  | \$21.00 per ft.  |
| ☐ Heavy Sanding  |  |
|  | Price:\$   |
|  |  |
|  |  |
| Bottom Blasting & Barrier Coating.   | Yes No   |
| ☐ Sand Blast ☐ Soda Blast ☐ Epoxy/Fill ☐ Barrier Coat  |  |
| ☐ Sand Blast ☐ Soda Blast ☐ Epoxy/Fill ☐ Barrier Coat  | Yes No   |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote   | ed Price:\$  |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote  Bottom Zincing − Remove/Replace  | ed Price:\$  |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote   | ed Price:\$<br>Yes No<br>\$115.00 per hr.                              |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote  Bottom Zincing − Remove/Replace  | ed Price:\$  |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote  Bottom Zincing − Remove/Replace □ Specify:                                   | ed Price:\$  Yes No \$115.00 per hr. Price:\$                          |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote  Bottom Zincing − Remove/Replace □ Specify:  Bonding System − Inspect/Service | ed Price:\$  Yes No \$115.00 per hr. Price:\$  Yes No                  |
| □ Sand Blast □ Soda Blast □ Epoxy/Fill □ Barrier Coat  → Quote  Bottom Zincing − Remove/Replace □ Specify:                                   | ed Price:\$  Yes No \$115.00 per hr. Price:\$  Yes No \$115.00 per hr. |

| Propeller Service: (Port or Starboard). |                                       |                                       | . Yes No        |
|---|---------------------------------------|---------------------------------------|-----------------|
| Recondition                             | $\square$ Dyno                        |                                       |                 |
|   |                                       | → Quoted Pr                           | rice:\$         |
|   |                                       |                                       |                 |
| Bow Thruster - External Service (Anti   | -Fouling Coatin                       | g/Replace Zincs)                      | Yes No          |
| □ Specif                                | y:                                    | Price to Be Billed Upon Completic     | \$115.00 per hr |
|   |                                       | Price to Be Billed Upon Completic     | on: \$          |
|   |                                       |                                       |                 |
| Cutlass Bearing - Check/Replace         |                                       |                                       | Yes No          |
| Specif                                  | y:                                    | Price to Be Billed Upon Completic     | 115.00 per hr   |
|   |                                       | Price to Be Billed Upon Completion    | on: \$          |
| G 1 7 .7 1                              |                                       |                                       | **              |
| Seacocks – Inspect/Lube                 | · · · · · · · · · · · · · · · · · · · |                                       | Yes No          |
| Specif                                  | y:                                    | Price to Be Billed Upon Completic     | 115.00 per hr   |
|   |                                       | Price to Be Billed Opon Completio     | эн: э <u> </u>  |
| External Strainers - Service/Clean Out  | •                                     |                                       | Vac No          |
|   |                                       |                                       |                 |
| Specif                                  | y                                     | Price to Be Billed Upon Completic     | on: \$          |
|   |                                       | Thee to be blifed opon complete       | л. ф            |
| PSS/Stuffing Box/Shaft Seals            |                                       |                                       | Ves No          |
| Specif                                  | v·                                    |                                       | 115.00 per hr   |
| Бресп                                   | y                                     | Price to Be Billed Upon Completic     | on: \$          |
|   |                                       | True to be blied opon complete        | JΠ. Ψ           |
| Removal and Disposal of Shrink Wrap     |                                       |                                       | Yes No          |
|   |                                       | \$11                                  |                 |
|   | ,-                                    |                                       | rice:\$         |
|   |                                       |                                       | 10              |
| Raise Enclosure/Canvas                  |                                       |                                       | Yes No          |
| Specif                                  | ỳ:                                    | 5                                     | 115.00 per hr   |
| -                                       |                                       | Price to Be Billed Upon Completion    | on: \$          |
|   |                                       |                                       |                 |
| DETAILING                               |                                       |                                       |                 |
| Hull Detailing                          |                                       |                                       |                 |
|   |                                       | ☐ Compounding Hull                    |                 |
| ☐ Wax Hull (35' and Under): \$12.50     | per ft.                               | ☐ Wax Hull (36' to 55'):              |                 |
|   |                                       | P                                     | rice:\$         |
|   |                                       |                                       |                 |
| Super Structure Detailing – e.g. Above  | Rub Rail (S.S.)                       |                                       | Yes No          |
|   |                                       | ompounding Super Structure            |                 |
|   |                                       | ☐ Wax S.S. (Express 36' to 55'):      |                 |
| , ,                                     |                                       | □ Wax S.S. (Bridge 36' to 55'):       |                 |
| □ Wax S.S. (MY 35° and Under):          | \$16.50 per ft.                       | □ Wax S.S. (MY 36' to 55'):           |                 |
|   |                                       | P                                     | rice:\$         |
|   |                                       |                                       | **              |
| New Economy Option Clean/Dress          |                                       |                                       |                 |
| ☐ Heavy Wash of Hull/Super Structure    | e, Dress Structur                     |                                       | \$12.50 per ft  |
|   |                                       | P                                     | rice:\$         |
| Clean/Delich Motel                      |                                       |                                       | Vas Na          |
| Clean/Polish Metal                      |                                       | ☐ Aluminum ☐ Outriggers               |                 |
|   | □ Stainless                           | Price to Be Billed Upon Comple        |                 |
|   |                                       | Thee to be blied opon comple          | 11011.5         |
| Exterior Wash/Dry                       |                                       |                                       | Ves No          |
|   |                                       | ☐ Bi-Weekly ☐ Monthly                 |                 |
|   | □ Weekly                              | Price to Be Billed Upon Comple        |                 |
|   |                                       | Trice to Be Blifed opon comple        | τιοπ.φ          |
| Interior Cleaning                       |                                       |                                       | Yes No          |
|   |                                       | ☐ Bi-Weekly ☐ Monthly                 |                 |
|   |                                       | Price to Be Billed Upon Comple        |                 |
|   |                                       | 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |                 |
| Steam Cleaning Carpets/Upholstery       |                                       |                                       | Yes No          |
|   |                                       | erior Carpets   Upholstery            |                 |
|   |                                       | Price to Be Billed Upon Comple        |                 |

|   | ad Re-Stitching of Torn Seams  |
|---|--|
|   | Yes No   |
| □ Specify:  | \$135.00 per hr. Price to Be Billed Upon Completion:\$   |
| Shipwright/Carpentry  | Yes No \$135.00 per hr. Price to Be Billed Upon Completion:\$                                  |
|   | Yes No \$135.00 per hr. Price to Be Billed Upon Completion:\$                                  |
| Electronics Installations   | Yes No \$130.00 per hr. Price to Be Billed Upon Completion:\$                                  |
|   |  |
|   | ☐ Clean & Oil ☐ Sand & Varnish \$130.00 per hr. Price to Be Billed Upon Completion:\$          |
|   | Yes No  Remove Name    Other:\$130.00 per hr.  Price to Be Billed Upon Completion:\$           |
| Engine Room Detailing/Painting                                      | Yes No \$130.00 per hr. Price to Be Billed Upon Completion:\$                                  |
| Schedule Now – Bottom Needs to Be Bottom Blasting & Barrier Coating | Blasted In Fall to Dry Out Over Winter  Yes No  Soda Blast □ Epoxy/Fill □ Barrier Coat →Quoted |
| Note: Bilge Plugs Will Be Left O                                    | ut, Unless "WE" Are Launching Your Vessel.   |
| Does Not Guarantee Operation)                                       | Mandatory on All Vessels "WE" Will Be Launching. Note:   |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |

#### PLEASE COMPLETE FORM - SIGN AND RETURN

| Owner's Name(s):  |                    | Street:_             |   |
|---|--------------------|----------------------|---|
| City:   | State:             | Zip:                 | E-Mail:   |
| Home Number:  |                    | Cell Ph              | one:  |
| Boat Name:  |                    | Boat Lo              | cation:   |
| Boat Length:  |                    | Key Loc              | cation:   |
| Anticipated Launch Da   | te:                |                      |   |
| Total of Services:  | \$                 |                      |   |
| Take 15% Discount:  |                    |                      | aid in Full by February 15 <sup>th</sup> , 2018)                |
| -or- Take 10% Discount:   | \$                 | (P                   | Paid in Full by March 15 <sup>th</sup> , 2018)                  |
| Sub Total:  | \$                 | 15                   |   |
| Fuel, Environmental, etc.   |                    |                      |   |
| Surcharges: 1.75%:  | \$                 |                      |   |
| Payment in Full Amount:   | \$                 |                      |   |
|   |                    |                      |   |
| Check #:  | ·                  |                      |   |
| Or Credit Card: Visa / Mast   | er Card #:         |                      | Exp. Date:  |
|   |                    |                      | (located on back of credit card                                 |
|   |                    |                      |   |
| AUTHORIZATION SIGNAT  | URE:               |                      | Date:   |
|   |                    |                      | rge Your Credit Card)   |
|   |                    |                      | CONDITIONS Attached To This bigning. Please Contact Us With Any |
| SIGNED:   |                    |                      | Date:   |
| I Have Read And Hereby Agree To A<br>Above Be Performed. I Understand T | Abide By All The C | onditions Stated Ho  | erein And Request That The Work Indicated                       |
| ibove be I cirorinear I chaersania I                                    | in service work i  | s i citorinea in sec | quence of Accorp.   |
| Office Use: Received:   | _//_ Iı            | nitials:             | Work Order #:   |
| area.   |                    |                      |   |
| Surge A   |                    |                      | Maria Will  |
|   |                    | We                   | Work With   |
|   |                    | II Mai               | or Insurance  |
| 000 000   |                    |                      |   |
|   |                    | Co                   | mpanies   |
|   |                    |                      |   |
|   |                    |                      |   |

<u>TERMS</u>: Deposits will be applied to any open balances first. Any balance owed is due when bill is rendered. A 1.5% finance charge will be added to all accounts 30 days past due (18% per year) plus attorney's fees.

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GENERAL CONDITIONS AND YARD RULES: These rules may be amended, extended or repealed at any time without notice at the discretion of the Management. All repair orders given over the phone are binding to this contract.

- 1. LANDLORD reserves the right to assign dock space, but all efforts consistent with good business practices and the rights and desires of other Tenants will be exercised in an effort to assign dock space desired by the TENANT.
- 2. The LANDLORD reserves the right to lease or refuse to lease to person for any good or pertinent reason.
- 3. It is agreed between both parties that the TENANT shall not assign, transfer or permit the use of assigned space to any other party without written consent of the LANDLORD.
- 4. TENANT agrees that reasonable and customary use will be made of the docks and facilities covered hereby, and that no unnecessary wear and tear, disturbance, nuisance, rubbish or garbage will be permitted on the dock or premises, and that the TENANT will keep dock and premises covered hereby free and clear of gear, tackle and all other obstructions and further agrees to throw nothing, including treated and or untreated effluent or sewage from heads or holding tanks in the harbor or basin.
- 5. Any infraction of the rules and regulations contained herein or as posted in the office by the LANDLORD shall, at the option of the LANDLORD cancel this lease agreement upon ten (10) days' notice and the TENANT shall remove his boat from the harbor and premises.
- 6. If TENANT desires to dock a boat other than the one described within said TENANT must first secure permission of the LANDLORD and pay any additional fees as applicable.
- 7. The use of Harbor or Marina electrical outlets for the operation of power tools, battery chargers, welders, air conditioners, heating units, etc. are prohibited except by special permission.
- 8. The LANDLORD cannot and does not guarantee the continuity of electrical service where provided.
- 9. The use of torches or open flame, inflammable or toxic removers, or any other hazardous equipment is prohibited.
- 10. The LANDLORD will not be responsible for delays in hauling, launching, winter lay-up or commissioning, occasioned by inclement weather or any other circumstances beyond its control.
- 11. A TENANT may work on his own boat if such work does not interfere with the rights, privileges and safety of other persons or property. The LANDLORD shall reserve the right to require any outside mechanic, craftsman or any other persons performing any work on TENANT'S boat while in or on the premises of LANDLORD to first provide LANDLORD or his yard manager with a standard certificate of workman's compensation and liability insurance coverage in the amount of 5 million dollars in order to protect the health, safety, welfare and property of other Tenants. Failure to meet these requirements would require that TENANT'S boat be removed from the premises of LANDLORD for repairs. Bottom painting sanding or work that will allow debris to fall to the ground must be protected by placing plastic sheets under the boat. This plastic must be disposed of on a daily basis; sand blasting or spray painting is prohibited.
- 12. Rent on space is DUE AND PAYABLE per contract.
- 13. TENANT duly authorizes LANDLORD, its agents or employees to move and/or operate TENANT'S boat during the making of repairs or for normal marine operations solely at TENANT'S risk.
- 14. It is UNDERSTOOD AND AGREED that no boat is to be removed from its space unless and until all charges for space rental, service and/or materials have been paid in full.
- 15. TENANT AGREES THAT IN THE EVENT SUIT IS BROUGHT IN BEHALF OF THE LANDLORD AGAINST TENANT TO COLLECT AMOUNTS DUE OR TO BECOME DUE HEREUNDER, OR TO ENFORCE ANY APPROPRIATE MARITIME OR OTHER LIENS, THE TENANT SHALL PAY THE LANDLORD'S REASONABLE ATTORNEY FEES FOR SUCH SUIT OR COLLECTION PLUS COSTS AT PROVIDED BY LAW.
- 16. In the event TENANT fails to remove his boat and property from the space rented to TENANT at the termination of the space rental term as defined in contract of this agreement. LANDLORD may as its solo option (1) charge to TENANTS account rent daily on a prorated basis for each day or portion thereof the space is occupied; (2) avail itself of the remedies provided for in paragraph eighteen (18); and (3) avail itself of any other remedy available to LANDLORD under the law.

  17. If TENANT becomes delinquent in rental payments, the LANDLORD shall have the right to take over the property of the TENANT and to secure the property to the space occupied, or to store it in any other location. Space made vacant by the removal of property of the TENANT may then be rented to another tenant at the discretion of the LANDLORD.
- 18. INSURANCE: TENANT agrees that he will keep the boat fully insured with complete marine insurance, including hull coverage and indemnity and/or liability insurance. THE LANDLORD DOES NOT CARRY INSURANCE covering the property of the TENANT. THE LANDLORD WILL NOT BE RESPONSIBLE for any injuries or property damage resulting, caused by, or growing out of the use of dock or harbor facilities; that the TENANT RELEASES AND DISCHARGES THE LANDLORD from any and all liability from loss, injury (including death), or damages to persons or property sustained while in or on the facilities of LANDLORD, including fire, theft, vandalism, windstorm, high or low waters, hail, rain, ice, collision or accident, or any other Act of God, whether said boat is being parked or hauled by an Agent of LANDLORD or not.
- 19. Operation of the boat shall be restricted to TENANT'S SIGNATORY TO THIS AGREEMENT unless otherwise specified IN WRITING herein.
  20. TENANT shall provide LANDLORD with a set of main door or hatch and ignition keys. The boat will be entered by LANDLORD only for the periodic inspection or for emergency service.
- 21. IN CASE OF AN EMERGENCY, as determined by LANDLORD, the LANDLORD shall be authorized to move the subject boat, if possible and practical to a safer area to protect the boat, property or general welfare if boat is unattended and TENANT cannot be reached. However, UNDER NO CIRCUMSTANCES is LANDLORD under any obligation to provide this service. Any costs incurred by LANDLORD shall be billed at the yard rate or as posted in the office. TENANT agrees to indemnity and hold harmless from any and all liability, loss or damage caused by or to the subject boat which may arise out of failure of the TENANT to move the boat, the inability of the LANDLORD to reach the TENANT, or by the movement of the boat by the LANDLORD. In general, the TENANT shall be solely responsible for any emergency measures.
- 22. DRY STORAGE SURVEY AND INSPECTION: The TENANT authorizes the LANDLORD to thoroughly survey the boat for fire hazards at hauling or prior to moving to dry storage. TENANT understands that this regulation is formulated, enforced and conducted solely for the protection for the TENANT. The promulgation and enforcement of those rules and regulations, the conducting of the survey, the failure to acquire or fully perform a survey with respect to other TENANT(S) will not subject the LANDLORD to any duty or liability to the TENANT with respect to fire or explosion prevention or detection in general, any survey will be solely at the discretion of the LANDLORD.
- 23. DRY STORAGE PROTECTIVE COVERING: The TENANT assumes full responsibility for providing adequate covering to protect the boat from any and all perils and for the proper maintenance of such covering while the boat is on or in the premises of the LANDLORD. If during windstorms a cover blows off a TENANT'S boat the LANDLORD will dispose of the cover at the expense of the TENANT.
- 24. REMOVAL OF PERSONAL PROPERTY: The TENANT should remove any personal property from the boat prior to dry storage. IT IS UNDERSTOOD AND AGREED THAT LANDLORD WILL NOT BE RESPONSIBLE FOR ANY ITEMS OF PERSONAL PROPERTY LEFT IN THE BOAT.
- 25. BOAT SINKING: In the event TENANT'S boat shall for any reason sink while berthed in a slip at dockside or while otherwise occupying marina waters used by customers of LANDLORD, LANDLORD may if TENANT cannot be contacted immediately and if said sunken boat constitutes a safety or water navigation hazard to other boaters, take immediate steps to raise and remove and/or repair said boat, all costs shall be at TENANT'S expense.
- 26. ENTIRE AGREEMENT: This agreement contains the entire understanding between the TENANT and the LANDLORD and no other representation or inducement, verbal or written, has been made which is not contained in this agreement. LANDLORD and TENANT agree that if any paragraph or provision violates the law and is unenforceable the rest of the contract will be valid.
- 27. Dinghies and rubber rafts must be stored on owner's boat, or on brackets secured to the side of the dock. Dock boxes must be no larger than 72" wide, 26" high and 26" deep. They must be white and made of fiberglass. Dock steps must be secured to the dock, white and made of fiberglass. Dock wheels and dock guards must be of Taylor made quality.
- 28. All trailers owned by the TENANT shall be stored in a designated area and locked by the TENANT with a key being left with the yard, and TENANT'S name painted or stenciled on the trailer. The yard is not responsible for damage or theft of trailers.